Presque Isle Downs, Inc. Economic Impact to the Commonwealth

<u>Economic Local Impact 2007 – 2014 Q4</u>

Local Original Capital Investment \$242 Million

- Incremental investment \$26 Million
 - Land = \$69 Million
 - Building = \$114 Million
 - Furniture & Equipment = \$85 Million

<u>Economic Local Impact 2007 – 2014 Q4</u>

Gaming Taxes and Fees \$738.9 Million

- \$412.4 M State Gaming Tax
- \$102.7 M Local Share Assessment
- \$139.7 M Race Horse Development Fund
- \$ 60.7 M Economic Development & Tourism
- \$ 23.4 M Administrative Fees
- Real Estate Taxes \$14.4 Million
- Sales and Use Tax \$3.5 Million

• <u>Local Impact 2007 – 2014 Q4</u>

| • | Payroll | \$144.6 Million |
|---|-------------------|-----------------|
| • | Payroll Taxes | \$18.1 Million |
| • | Employee Benefits | \$17.0 Million |

| Local Business Enterprise 2007 - 2014 | | | | | | |
|---------------------------------------|---------------|--|--|--|--|--|
| County | Total | | | | | |
| Erie | \$105,179,362 | | | | | |
| Allegheny | \$67,920,925 | | | | | |
| Dauphin | \$10,568,192 | | | | | |
| Butler | \$6,494,768 | | | | | |
| Philadelphia | \$4,440,871 | | | | | |
| Venango | \$2,084,132 | | | | | |
| Beaver | \$2,136,437 | | | | | |
| Berks | \$1,241,754 | | | | | |
| Mercer | \$1,070,480 | | | | | |
| Crawford | \$1,097,311 | | | | | |
| Other PA | \$4,355,233 | | | | | |
| Total PA | \$206,589,464 | | | | | |

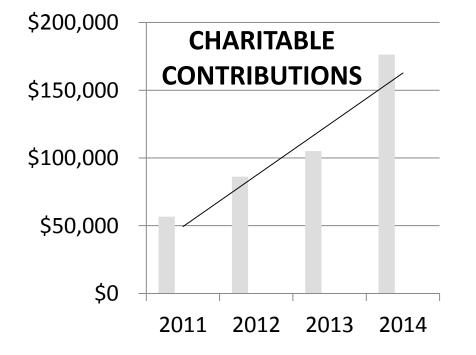
Presque Isle Downs, Inc. DIVERSITY

Demographic – Q4 2014

| Age | Under 40 | 40 - 49 | 50 - 59 | 60 - 69 | 70+ | Total |
|-----------------|----------|---------|---------|---------|------|--------|
| Total Employees | 505 | 147 | 110 | 59 | 14 | 835 |
| Percentage | 60.5% | 17.6% | 13.2% | 7.1% | 1.7% | 100.0% |
| Sex | Male | Female | Total | | | |
| Total Employees | 491 | 344 | 835 | | | |
| PID Percentage | 58.8% | 41.2% | 100.0% | | | |
| Erie County | 49.2% | 50.8% | | | | |

Diversity – Q4 2014

| Ethnic Group | White | African American | Native American | Asian | Hispanic | Non-US/ Non Spec | Total |
|------------------|--------|---------------------|--------------------|-------|----------|---------------------|--------|
| Total Employees | 631 | 77 | 5 | 82 | 17 | 23 | 835 |
| PID Percentage | 75.6% | 9.2% | 0.6% | 9.8% | 2.0% | 2.8% | 100.0% |
| Erie County | 86.2% | 7.4% | 0.2% | 1.2% | 3.6% | 2.0% | |
| Place of | PA | он | NY | Other | Total | | |
| Residence | PA | UH | INI | Other | Total | | |
| Erie County | 784 | | | | | | |
| Crawford County | 28 | | | | | | |
| Other PA County | 7 | | | | | | |
| Total Employees | 819 | 8 | 7 | 1 | 835 | | |
| State Percentage | 98.10% | 1.0% | 0.8% | 0.1% | 100.00% | | |



Diversity Plan

- Clark Resources Diversity Consultant
 - Monitoring of Diversity Plan
 - Workforce Supplies Contracting
 - Overall Commitment
 - Understanding of "Good Faith Effort"
 - Outreach

Presque Isle Downs Historical Achievements

- Contracting
- Reporting
- MBE/WBE Participation
- Diversity Commitment
 - Senior Management Team
 - Pennsylvania Gaming Control Board Oversight